

# Meet Your Ice Air Team



**Ric Nadel**  
Founder and CEO  
*ric@ice-air.com*  
914-468-7660



Ric is responsible for determining and communicating the organization's strategic direction, as well as balancing resources of capital and people.

## An important message from Ric Nadel, CEO

This sheet contains contact information for the team at Ice Air. Because we value all our relationships with customers and subcontractors, we are providing it to you as an easy reference to handle any issues that may arise in a professional manner.

As you may know, the relationship with our Hong Kong partner, Emily Wong, goes back to the mid 1980's. Originally between Murray Nadel and Thomas Wong, that strong partnership has passed from one generation to the next.

Our goal is to provide outstanding equipment and excellent support to build long-lasting relationships with mutual respect and understanding.



**Anthony Gili**  
Director - Project Management  
*anthony@ice-air.com*  
914-468-7669



Anthony oversees all new construction and major retrofit project management activities.

- Submittal coordination and equipment release details
- Delivery coordination based on construction schedule
- Window interface and dimension collaboration



**Tom Glass**  
Director - Sales and Marketing  
*tom@ice-air.com*  
914-468-7666



Tom manages the planning and execution of sales and marketing strategies, working with and supporting Ice Air's sales representatives and customers.

- Pricing, estimating and sales coordination
- Contract review and finalization
- Customer support and business development



**Tamer Bou Matar**  
Sr. Sales Engineer  
*tamer@ice-air.com*  
443-537-5030



Tamer is responsible for supporting the design and specification process with engineers, architects and energy consultants.

- Design and specification support
- Rebate and energy code compliance
- Coordination of equipment operation and performance details



**Louis Pfundstein**  
Lead Estimator  
*louis@ice-air.com*  
631-335-6731



Pfundstein has been a full-time estimator since 2021, overseeing cost estimation and bid preparation for projects.

- Directs the cost estimation process
- Manages bid teams
- Collaborates with stakeholders



**John Weber**  
Business Development Manager  
*johnw@ice-air.com*  
914-828-0739 ext. 239



John is committed to growing Ice Air by engaging with strategic partners nationwide. He brings 20 years of HVAC experience to his role.

- Develops & maintains strategic partnerships
- Manages sales and business development
- Distribution and wholesale coordination



**David Calderon**  
Operations Manager  
*david@ice-air.com*  
914-468-7674



David develops and executes purchasing strategies, as well as tracking and reporting key functional metrics to control expenses. He handles Ice Air's warranty service programs.

- Operations
- Logistic Coordination
- Warehouse management

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